



OPM 30 BOHEMIAN REUNION INVITATION

PRAGUE 9-th - 14-th September 2017

My dear friends,

I always wanted to invite you all to see beautiful Prague city centre, where I have been living all my young times and now it is going to happen.

We finished negotiation with Intercontinental Hotel, a very nice 5 star hotel with perfect location, good level of entertainment and acceptable price/performance ratio.

I am sending this email, to share with you payment conditions and kindly ask you to transfer money to our USD company account separately established for reunion purposes only.

What we have planned

We had been aiming for a price of \$3,000 a couple but, after discussion amongst the Bruce, Loida, Susan and couple of others, it was agreed to change hotel from the original Hilton (remote, but nice place) to the central Intercontinental (good, but much more expensive). With negotiation, we have managed to come in with a total cost of \$3,900.

We have a good program, with visits to Old Town, dinner on a boat, Cesky Krumlov, and more and a great gala party in our hotel, one of the best views and best cuisine restaurants in Prague (posh and very expensive, but it's Gala!)

Attached you can see new version of program and payment conditions. It is also on our web page <http://www.opm30.com/documents> so you can access it at any time.

What will it cost?

Final pricing and payment are as follows:

3,900 USD per couple in double room or 2,900 USD for single room

This price is valid until exchange rate will not exceed 3% difference of 1 USD = 24,20 CZK

A down payment must be received **before 25th November** and amount needed to secure hotel rooms and hotel services is:

First payment - 1,400 USD per couple in double room or 1,000 USD for single room

Final payment (which must be received before 17th of February 2017) - 2,500 USD per couple in double room or 1,900 USD for single room

Do not let transfer fee on our side please!

I recommend you to pay full amount now in November 2016. Czech national bank currency interventions (CNB is spending 400 mil. USD per month to keep 1 EUR = 27CZK) ca finish till the end of the year

But, in case you will really have to cancel any time, there will be fair policy from our side. What we will be able to get back, we will return back.

We have pre-reserved 45 rooms and we must confirm and send down-payment to the hotel for final number of rooms **by 3th of March 2017 latest**, so tour operator is able to transfer money to the hotel by 28st of February.

Please note that payment must accompany the booking as we can't reserve the rooms without.

Actually, 45 rooms is just exactly the number for participants already listed on our web page www.opm30.com, so we need quick response and payment or down payment from you all, to secure rooms. If more rooms are needed, we will have to negotiate with the hotel and price may be different or we find another hotel close by.

How does this reunion compare?

Right now in Prague, prices are rocketing ... All entrepreneurs in hospitality business are here ... basically owners are foreigners, doing entertainment for EU, UK, USA, Russia, Japanese and newly Chinese... etc.

The hotel charges for the room, so the price for single is the same as double, meaning that the overall package cost is relatively more expensive for one person travelling alone. The price ratio in Prague is $2,400/3,200 = 75\%$, the same as in Tbilisi where it was $2,100/2,800$.

In the meeting with hotel sales director, I was told, hotel in September has usually 96 % of capacity sold.

Reunion organisation

I have set two new separate accounts of my company e-Business Services INC just for OPM 30 reunion purposes. One is in USD second CZK and we will transfer from USD to CZK after payment is received, to avoid risk of exchange rate.

- eBS - my company, was established 1999 eBS current capital is worth of 32 mil CZK = 1,3 mil USD

- OK Tours , our tour operator, was established 1990 ... current capital is worth of 126 mil. CZK = 5 mil USD

OK tours owner is friend of my friend, but tough negotiator ... he has lived in Finland and his history is bringing Finish groups to see Prague and also to sell air tickets on-line ... he has three hotels in Prague and Budapest.

So I hope, it will be good guarantee for you ...

Your Ladi and Veronika

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